

# THE EYE OPENER



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## Breakfast Rotary—Jefferson City, MO

February, 2001

Every Wednesday 7:00 am Capital Plaza Hotel Jefferson City, MO

www.jeffcityrotary.org



### Jim's Jargon

2000 has been a fruitful and productive year for Breakfast Rotary. We have responded to the call for service each time the opportunity arose—from: putting a roof over their heads of the needy, to saying THANKS TO THE COMMUNITY'S UNSUNG HEROS.

A big thank you goes to Tony Shanley and all of those who worked on the very successful Chicken dinner! Boys & Girls Club of the Capital City and Hospice of Central Missouri will be the big winners!

I would also like to thank the Gilstraps for opening their home for our annual Christmas party.

- Jim



### February 2001 Programs

- 1-24** Bia Conde - Brazil  
My Home Country  
Prayer Rev. Kyle Hern  
Humor Tony Hiesberger
- 1-31** Winston Rutledge - Prenger Family Center  
Prayer President Jim  
Humor Reg Turnbull
- 2-2** Maryann Danforth - Girl Scouts  
Prayer Cathy Martin  
Humor Bill Cowell
- 2-14** **OPEN**  
Prayer Reg Trunbull  
Humor Randy Scherr
- 2-21** **OPEN**  
Prayer Pastor Harv  
Humor Al Laffoon
- 2-14** **OPEN**  
Prayer Don Alberti  
Humor Bill Cowell

If anyone has an idea for a Rotary Program please contact Roger Kurtz at 556-6272, extension 5 or send email to roger\_kurtz@mcsa.org



### Alan Becker congratulates Ron Medin Wednesday, January 10th Rotary Service Award

A Breakfast Rotary Service Award goes to Ron Medin of Cook, Veter. Doerhoff & Landwehr, PC.

Ron has been involved with River City Habitat for Humanity since its inception in 1992. He has served on various committees as treasurer, and during 1999-2000 he served as RCHFH president leading a neighborhood build of three houses being built simultaneously.

In 1998, working with Habitat International, Ron organized a mission trip to Pisco, Peru. Sixteen local residents, including Ron, participated in this construction mission. Ron is involved with the First Methodist Church and serves on various committees including the newly formed mission committee, and has been involved with the community group CURE (Christians United for Racial Equality).

Ron is an active member of the Cole County Bar Association and has served as an officer for three years, completing a term as president in 1999. Helping to build creative thinkers, Ron is a coach for a middle school Destination Imagination team.

The Habitat project in Jefferson City gave all of the area clubs the opportunity to help our community in a special way, building affordable housing for deserving citizens. The Medin family assisted one Rotary club this year, by hosting a foreign exchange student (from Peru).

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## Survival Strategies

Are you a good negotiator? How's your office etiquette? And your listening skills? If your interpersonal abilities could use work, now is the time to take action. The year 2005 workplace will place a premium on technical competency. But the "e-revolution" will also increase the demand for "people skills." In fact, it may be your interpersonal and communication skills that make or break your career success.

By 2005, businesses will rely on highly skilled, self-motivated workers with well-developed interpersonal skills, who also can use powerful new technological tools to perform their jobs virtually anywhere. "Ironically, the proliferation of technology in the workplace is the primary factor making 'soft' skills so critical to an employee's success," says Lynn Taylor, vice-president and director of research at OfficeTeam, an international placement firm based in Menlo Park, CA. As new technologies accelerate the speed and ease of communication, the need for soft skills also will increase. People who lack communication, diplomacy and problem-solving skills will broadcast these shortcomings to wider audiences.

Three-fourths of chief information officers surveyed said that increased use of technology will require workers to improve "PEOPLE" skills: Problem-solving, Ethics, Open-mindedness, Persuasiveness, Leadership and Educational interests. The "PEOPLE Skills Index"--an interactive quiz that measures your soft skills savvy--can be found at [www.officeteam.com](http://www.officeteam.com). Below are some sample questions.

1. The best way to lead and manage people is to:
  - a. Make it very clear that you're in charge.
  - b. Solicit input from them before making major decisions.
  - c. Share your expertise by offering your direct supervision to as many people as possible.
  - d. Set your goals before you begin a project and communicate them loud and clear to the team before getting started.
2. Which one of the following best describes your approach to brainstorm meetings?
  - a. I'm a risk-taker and generally don't like to "follow the pack" in my thinking.
  - b. I'm good at building on the ideas of others.
  - c. I've always implemented ideas well and had good follow-up.
  - d. I'd rather offer a feasible, well thought-out idea than just any suggestion.
3. One of your close friends is bidding for work with your company. You inadvertently give her more information than the other vendors, giving her an unfair advantage. Do you:
  - a. Explain to her that you should not have released this information and ask her not to make it a factor in her bid?



**Rotary International sponsors opera singer  
Barbara Hendricks in concert series;  
proceeds to fund humanitarian projects**  
*(BRUSSELS, Belgium -- 1 December 2000)*

Rotary International will team with renowned soprano Barbara Hendricks in a series of charitable concerts next week in Belgium. Designed to raise funds to support Rotary's polio eradication and water conservation initiatives, the concerts will take place in Brussels on 4 and 7 December; Charleroi on 9 December and Anvers on 12 December. The program will include works by Johannes Brahms, Hugo Wolf, Gabriel Fauré and Richard Strauss. "Concert-goers will directly support Rotary's humanitarian projects in communities throughout the world," says concert organizer Jules De Vleminck. "I am honored that Ms. Hendricks is joining with us to support Rotary's mission."

PolioPlus, Rotary's polio eradication initiative, is the most ambitious program in Rotary's history. The initiative is an aggressive public-private partnership to assist international health agencies and governments in eradicating polio and certifying the world polio-free by 2005; by that date, Rotary will have contributed approximately US\$500 million toward eradication efforts. Water conservation projects, along with health, vocational, disaster relief, educational and community programs, are also a priority. In addition to PolioPlus, Belgian concert proceeds will fund well and reservoir construction in drought-stricken southern India. "During the dry season, water is scarce in India," says De Vleminck. "Constructing wells and reservoirs will enable residents to collect and conserve water in this drought-prone region. Our goal is to build at least seven reservoirs and seven wells to serve the people of the community."

Rotary International is one of the world's largest volunteer service organizations of business and professional leaders. Rotary is dedicated to providing humanitarian service, promoting high ethical standards in all vocations and building peace and goodwill in the world. There are approximately 1.2 million Rotarians who are members of more than 29,000 Rotary clubs in 163 countries.

- b. Take this into consideration when evaluating the bids?
- c. Give other vendors the same information and run the risk of appearing disorganized?
- d. Give the other vendors information you did not give to your friend, so they also benefit?

The answers are in the October 2000 issue of The Rotarian. Can you find the page? Or you can see more at the office team web site.

(The answers will also appear in another issue of this newsletter.)

*Excerpted from the October 2000 issue of The Rotarian by Tom Marcy*



**HAPPY BIRTHDAY!!!!**

**February 6**  
**February 10**

**Ed Martin**  
**Ralph Dulle**